

INFOSHEET

SIMOS: Experts in Retail



CLIENT

A home improvement chain for appliances, gardening supplies, tools and hardware.

CHALLENGE

The client had incumbent staffing suppliers that were not engaged with them and were providing unqualified associates. Because they weren't onsite, they did not share in the client's metrics and weren't invested in their success. They reached out to SIMOS for a more accountable staffing provider.

RESULTS

The SIMOS team rolled up their sleeves and got to work providing the client with a better staffing experience. We built a cost-per-unit (CPU) solution for their location and took over recruiting and training, and manage performance for them. Our team works hard to understand the operations and work side by side with the client. We mirror the client's KPIs and hold our team accountable for reaching those goals together. Our teams go the extra mile each day to communicate with the client and supply them with everything they need. Because of our hands-on approach, the client has a lot of operational weight lifted off their back and can focus on other areas of their business. Because of our success at our original client location, our team has expanded to nine additional sites across the country.

25,655,090
units moved in 2022

490+
active
associates

JOBS FILLED:

receiving / unloading

induction

picking / packing

shipping

expanded to
9 additional sites
across the country



We're Experts at Retail

What if your priorities change? What if demand spikes or drops? Not a problem. Our model is built to cushion unpredictability. We're right there with you every single day to make sure your output goals are still reached safely and efficiently.

Ever wanted your own team of engineering experts to make your business the best it could be? With SIMOS, you have a dedicated team of engineers who assess your operation and makes specific recommendations, based on Lean Six Sigma principles and the output you hope to achieve. In short, their only goal is to optimize your operation and the way you use staff.

 simossolutions.com

WE SPECIALIZE IN:



Home improvement



Retail



Clothing



Sporting Goods



Household Products



eCommerce



Manufacturing

PROVEN RESULTS:

107%
fill rate

7%
minimal
turnover

77
days of
average tenure

3900+
associates hired
in retail facilities
in 2022

82
client locations

30+
years of
experience
in the industry